

Eiffel Investment Group continues its international development by opening an office in Italy.

Paris, April 10th, 2024 - Fifteen years after its inception, Eiffel Investment Group achieves a new milestone in its international development by opening an office in Milan. This initiative aims to strengthen Eiffel Investment Group's local presence to support Italian SMEs in their growth strategy and contribute to accelerating the country's energy transition.

Fortified by an economic fabric of thousands of growing SMEs and committed to a rapid energy transition, Italy stands as a key market for Eiffel Investment Group, which has already invested over 300 million euros on the market. Italy presents a dense entrepreneurial landscape with significant financing needs, both in terms of debt and equity. For example, Eiffel Investment Group recently financed Pusterla, an Italian family-owned business specialised in the design and production of secondary packaging for the luxury industry, through its impact private debt funds, aiming to accelerate its expansion in the European market.

Moreover, Italy represents one of the most dynamic markets in energy transition in Europe, experiencing a strong acceleration in the adoption of renewable energies in recent years. Eiffel Investment Group has already participated in financing various assets, such as GreenGo, an Italian multi-REN (renewable energy) developer focusing on agrivoltaic projects, large-scale photovoltaic installations, and wind farms in Italy, showcasing its commitment to financing energy transition and the development of a low-carbon economy. In total, over 170 million euros have been invested to finance the construction of hundreds of green infrastructures on behalf of a dozen developers.

The opening of a representative office demonstrates the importance of the Italian market for Eiffel Investment Group. The Milan office will be ideally positioned to serve as a gateway between France and Italy and enable Eiffel to strengthen its presence in the country.

The peninsula hosts significant institutional investors with whom Eiffel Investment Group has already begun collaborating. This proximity to local stakeholders will further enhance Eiffel Investment Group's ability to serve these large investors through targeted support for their primary objectives (asset returns, positive investment impact).

Following in the footsteps of other financial sector players who have chosen internationalization, Eiffel Investment Group thus confirms its ambition to become a protagonist in international finance, remaining faithful to its core values of responsibility and commitment to investors and the territories in which it operates.

Located in Milan, Eiffel Investment Group's office will be led by a team composed of **André Gonçalves** (corporate private debt), **Charles Portalier** (energy transition infrastructure), **Julie Paray** (private equity and innovation), **Thibault Vanpeene** (growth capital), and **Lorenzo Marzo Magno** (business development and investor relations).

"Our expertise and financing solutions serving the development of green infrastructure and SME growth are perfectly aligned with the challenges faced by Italian businesses today. It is therefore natural for us to decide to accelerate our development in the country," said **Fabrice Dumonteil**, President of Eiffel Investment Group.

Anna Gervasoni, Managing Director of AIFI, concluded: "We warmly welcome Eiffel Investment Group's establishment in Italy. There are increasingly strong ties between Italy and France in the common endeavour to create an ecosystem of private capital operators sensitive to the development themes of the economic system in terms of impact and facilitation in the energy transition. In this context, Eiffel's experience is certainly invaluable."

About Eiffel Investment Group

Eiffel Investment Group is an asset manager with 6 billion euros in assets under management (as of 31/12/2023, undrawn commitments included). Its clients include large institutional investors (insurance companies, mutual funds, pension funds, banks, large family offices, sovereign investors, etc.), as well as retail investors through distribution networks. Affiliated with the Impala group of entrepreneur Jacques Veyrat, Eiffel Investment Group cultivates strong industrial expertise, particularly in the energy transition sector, but also in health, agri-food, digital, etc. The group finances companies and their assets through four major strategies: private debt, private equity, energy transition infrastructure, and listed equities and credits. Eiffel Investment Group invests for a sustainable world. Its investment strategies aim to generate not only strong financial performance but also positive impacts on the environment and society. The Eiffel Investment Group team comprises around 100 talented collaborators, in France (Paris), Benelux (Amsterdam), the United States (New York), and the United Arab Emirates (Abu Dhabi).

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